

Co-Operative Bank of Kenya Limited, Nairobi, Kenya

SAP SRM Greenfield Implementation with Fiori & HANA - Developed & Designed by EIM Solutions



EIM understood the key challenges and used appropriate methodology for upgrading the digital platform for improved customer experience.

Business Challenge

Co-operative Bank looked at simplification of its business in the long term by leveraging existing, high value, core banking systems to achieve cost savings and keep pace with changing business and regulatory requirements. It was looking to focus on customer data, insight, and analytics, in service of improved customer experience and an increased customer base.

The objective was - A Greenfield end to end SAP SRM implementation and data migration SAP FIORI as front-end user experience and SAP HANA in-memory as digital core:

- Solution Designing and deployment options.
- Migration/Deployment from HANA Suite to S4 HANA.
- GL accounting Powered by SAP HANA along with NEW GL migration.
- Migration to New asset accounting and deployment of New asset accounting for green field implementations.
- Cash management powered by SAP HANA.
- Integrated business planning powered by SAP HANA.
- Structured User training and post go live supports.

Implementation Highlights

- EIM solutions conducted an assessment and roadmap definition exercise for a centralized, non-disruptive greenfield implementation of S4H with SRM for the banking sector.
- The roadmap extended to include a S/4 Hana global template design the roll-out plan to improve enterprise connectivity, improve processes, bring real time analytics into the business landscape, strengthen cyber security of the ERP and mitigate risk to business interruptions.
- EIMS team worked out a business case and value realization framework leading to an enhanced digital transformation.
- As the implementation progressed, the business is beginning to realize value from a simplified

Why EIM Solutions?

- Successful joint development projects in the past.
- Cooperation as partners on an equal footing.
- Extensive expertise in the segment of banking & financial services.

Business Benefits

- Acceleration in financial closings.
- Better user experience with SAP Fiori.
- Simplified master data with less reconciliation effort.
- Collaborative transactional processing & analytics.
- Effective Supplier Management implementation ensured a better insight into relationship with suppliers and has helped build positive contacts with key co-operators of the company.
- Enhances system performance.
- Real time analytics.
- User friendly interface.



Company:
CO-OPERATIVE BANK OF KENYA LIMITED

Industry:
Financial Services

Products:
Loans, Checking, Savings, Investments,
Debit cards

Number of Employees:
3,000 across more than 10 branches

Turnover:
USD 86.5 million
[2017/2018
without joint ventures]

Headquarters:
Nairobi, Kenya

Website:
www.co-opbank.co.ke

About Co-Operative Bank

Co-operative Bank of Kenya is a commercial bank in Kenya, incorporated in 1965, the largest economy in the East African Community. It is licensed by the Central Bank of Kenya, the central bank and national banking regulator. The bank has introduced Agency banking model as it has the second highest customer base in Kenya with over 3.5 million accounts as of June 2013. In 2010, the bank was awarded "*Best Bank of Kenya*" by the London Financial Times due to their excellent growth.

Co-operative Bank operates in two segments, Retail Banking and Wholesale Banking. EIM solutions helped Co-operative bank (Nairobi) with the successful implementation of SAP S/4 HANA (Simple finance, procurement, real estate, funds management), SAP SRM on HANA & SLC.

For more information, contact EIM Solutions today at info@eimsolutions.com
or visit www.eimsolutions.com